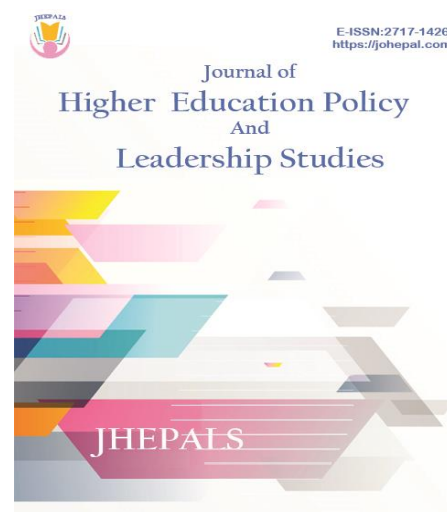


# Journal of Higher Education Policy And Leadership Studies

JHEPALS (E-ISSN: 2717-1426)

<https://johepal.com>

## Drivers and Barriers in Conducting Research in Polytechnics: A Content Analysis of Open-Ended Responses



**Saiful Ghozi** <sup>1</sup>

*Center for Research and Community Service,  
Balikpapan State Polytechnic, INDONESIA*

Email: [saiful.ghozi@poltekba.ac.id](mailto:saiful.ghozi@poltekba.ac.id)



<https://orcid.org/0000-0001-8841-0044>

**Fitriyani Kurniawan** <sup>2</sup>

*Center for Learning Development and Education  
Quality Assurance, Balikpapan State Polytechnic,  
INDONESIA*

Email: [fitriyani@poltekba.ac.id](mailto:fitriyani@poltekba.ac.id)



<https://orcid.org/0000-0003-1472-4336>

**Dudi Hidayat** <sup>4</sup>

*Center for S&T Development Studies, The National  
Research and Innovation Agency (BRIN),  
INDONESIA*

Email: [dudi001@brin.go.id](mailto:dudi001@brin.go.id)



<https://orcid.org/0000-0003-2196-7846>

**Aji Prasetya Wibawa** <sup>3</sup>

*Electrical Engineering, Malang State University,  
INDONESIA*

Email: [aji.prasetya.ft@um.ac.id](mailto:aji.prasetya.ft@um.ac.id)



<https://orcid.org/0000-0002-6653-2697>

Article Received

2022/10/31

Article Accepted

2023/03/12

Published Online

2023/03/31

Cite article as:

Ghozi, S., Kurniawan, F., Wibawa, A. P., & Hidayat, D. (2023). Drivers and barriers in conducting research in polytechnics: A content analysis of open-ended responses. *Journal of Higher Education Policy and Leadership Studies*, 4(1), 84-100. DOI: <https://dx.doi.org/10.52547/johepal.4.1.84>

## **Drivers and Barriers in Conducting Research in Polytechnics: A Content Analysis of Open-Ended Responses**

Journal of Higher Education Policy And Leadership Studies (JHEPALS)

E-ISSN: 2717-1426

Volume: 4 Issue: 1

pp. 84-100

DOI:

10.52547/johepal.4.1.84

### **Abstract**

The transformation of obligations in Indonesian polytechnics, particularly in the field of research, remains a challenge in the struggle to pursue research performance, yet there is limited study about lecturers' perceptions of the driving factors and barriers to conducting research in the institution. This study aims to contribute to this gap in the literature in an attempt to understand the existing research culture within polytechnics as well as the driving factors and barriers to conducting research in Indonesian context. The 3-item open-ended question was administered to the fifteen lecturers of a polytechnic institution in Indonesia. We analyzed the open-ended responses using content analysis, i.e., a technique of studying responses to open-ended questions by coding written words into categories and themes, to generate appropriate discussion and recommendation. The categories were loosely grouped into six themes: human resource management policy, research progress, research policy, research funding, research benefits and incentives, and specialized research leadership. The findings were discussed in-dept in this study to underline the appropriate suggestions.

**Saiful Ghozi \***

**Fitriyani Kurniawan**

**Aji Prasetya Wibawa**

**Dudi Hidayat**

**Keywords:** Driving Factors; Barriers; Research Culture, Open-Ended Responses; Content Analysis; Polytechnic

---

\*Corresponding author's email: [saiful.ghozi@poltekba.ac.id](mailto:saiful.ghozi@poltekba.ac.id)

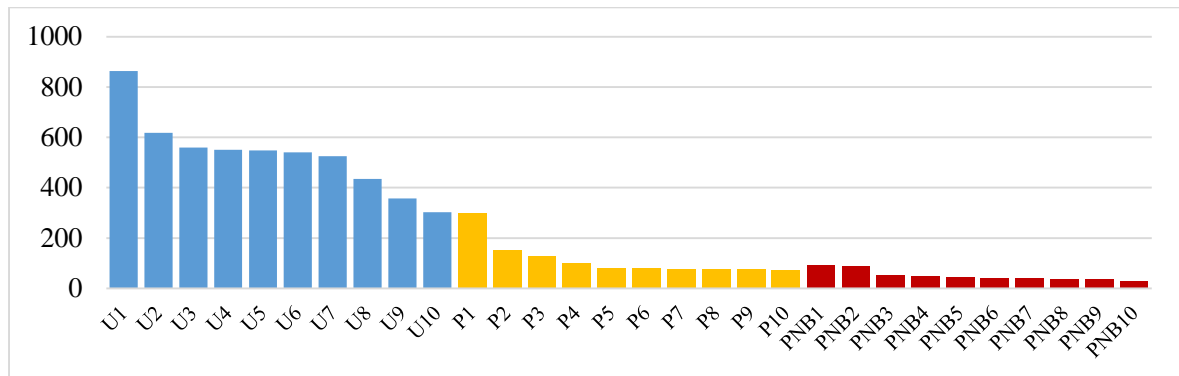
## **Introduction**

Research performance is a valuable asset for higher education institutions in their efforts to contribute to the advancement of science and the progress of a country, and its productivity has become an important indicator in determining the quality of higher education (Porter & Toutkoushian, 2006; Quimbo & Sulabo, 2014; Kyvik & Lepori, 2010). There is a factual condition that higher education institution's transformational shift toward research and economic revolution has changed its dominating of teaching activities (Sahibzada et al., 2022; Mintrom, 2008). As a result, the body of literature on research productivity and its factors in higher education institutions have been developed so far (Tanjung, 2022; Henry et al., 2020). However, there hasn't been much study-related research productivity in one of the types of higher education institutions, namely, polytechnics.

Polytechnic institutions are a kind of vocational higher education that emphasizes their efforts to produce work-ready graduates that match industry needs (Triyono & Mateeke Moses, 2019; Biscaia et al., 2020). As such, the lecturers have a higher teaching and skill-constructing workload than doing research within their activities, resulting in a lack of research performance. There was another unsupported condition for boosting research productivity in Indonesian polytechnic. Under the previous rules, polytechnic lecturers could not reach the highest academic rank of professor (Warta Kota, 2013), no matter how well they did in their performance in research. Meanwhile, it could be achieved by lecturers who were in universities and institutes with certain performance achievements in research. Until then, the Law on Higher Education (Law No. 12/2012) was enacted in 2012, whereby polytechnics were equalized with universities and institutes in carrying out the academic obligations, making it possible for polytechnic academics to achieve such the highest academic rank (Pongoh et al., 2021). This situation leads to the transformation of polytechnic, particularly in the research performance, from its dominating of teaching activities toward optimum balances between education and research. However, as a like in another developing country, the productivity of research in polytechnics was still considered a challenge in the struggle to pursue better performance (N. D. Nguyen et al., 2021; Carolina Magdalena Lasambouw et al., 2020; Mohd Affandi et al., 2015).

Even though there is a growth of research performance at polytechnics in Indonesia (Carolina Magdalena Lasambouw et al., 2020) where some leading polytechnics have begun to achieve significant developments (Figure 1); however, the productivity of publications, prototypes, and intellectual property rights produced by polytechnics is still generally far behind that of universities and institutes. Thus, it is necessary to conduct a study exploring research culture in the context of polytechnics, including the driving factors and barriers, in order to contribute both empirically and theoretically to the field of research management in polytechnics.

## Drivers and Barriers to Conduct Research in Polytechnics



Horizontal Axis: Higher Education Institutions/Vertical Axis: Score of Research Productivity

Note:

U1-U10: Top ten of Indonesian academic college (university and institute) in research productivity

P1-P10: Top ten of Indonesian polytechnic in research productivity

PNB1- PNB10: Top ten of Indonesian new public polytechnic in research productivity

**Figure 1.** The Score of Research Productivity of Higher Education Institutions Based on *the Indonesian Science and Technology Index (SINTA)*, January 2022

## Literature Review

Several studies had analyzed the factors affecting the research performance of higher education in an institutional and individual context, both in the quantitative (e.g., Quimbo & Sulabo, 2014), and qualitative paradigm (e.g., Q. Nguyen et al., 2016). Ramesh Babu & Singh (1998) stated that research productivity is seen as a variable that is influenced by the qualification of individual researchers and institutions. Another suggestion, in an attempt to produce a conceptual dimension for research productivity of higher education institution, Quimbo & Sulabo (2014) stated that higher education research productivity is influenced by individual factors (i.e., age, gender, civil status, educational attainment, academic rank, field of specialization, years in teaching, teaching load, research experience), and institutional factor (i.e., research policy, research funding, research benefit and incentives). Besides, it was stated by another scholar that there is a leadership that also has a significant role in increasing research productivity (Bland et al., 2005). While Henry et al. (2020) pointed out that there were personal, environmental, managerial, and behavioral factors that affected research performance in higher education institution.

Though there is a contention that applied research is more identical to the character of vocational colleges (that we termed as a polytechnic in this study) while fundamental research is identical to academic colleges (Pratt et al., 1999; Bruce Ferguson, 1999; Biscaia et al., 2020), both vocational and academic colleges had equal pressure to get good performance both in applied and fundamental research. There has been an attempt to determine the theoretical dimension of the research performance in polytechnics. Biscaia et al. (2020) developed five major dimensions of research performance in polytechnics that were empirically validated in the context of a developed country—Portugal, namely, service provision, scientific and artistic production, collaborative research, knowledge transfer, and societal impact. In Malaysia, knowledge, attitude, and awareness about research practice were looked at as possible factors that could affect the research performance of polytechnics in a developing country (Mohd Affandi et al., 2015). Meanwhile, in Indonesia,

a discussion of polytechnic research performance was carried out by Sutjiredjeki et al. (2011) through a conceptual framework of building research management in polytechnics.

Organizational culture plays an important role in organizational performance, not exception for higher education institution such as polytechnics (Shahzad et al., 2012; Serpa & Sá, 2022). In the context of managing research activity, understanding the value and improving research culture in higher education institutions is an important strategy in order to achieve better research performance (Ryazanova & Jaskiene, 2022). For this reason, it is important for higher education management to understand the conditions of the existing research culture and what the driving and inhibiting factors are in achieving optimal research performance based on its capacity and main function.

There is a slight empirical study related to the research performance in polytechnics. Previous studies have been carried out mostly in a quantitative method, while few studies have been conducted in a qualitative method, such as quantitative content analysis of the open-ended responses. Besides, its empirical study in polytechnic institutions from a lecturer's perspective has been slim. Thus, this study aims to contribute to this gap in the literature in an attempt to understand the existing research culture within polytechnics as well as the driving factors and barriers to conducting research at institutional and individual levels in the Indonesian context. It helps the management of the polytechnics to improve the institution's research performance by streamlining the policy.

### **Significance of the Study**

The study was conducted at a public polytechnic located in a city in East Kalimantan province—one of Indonesia's most important regions because of its natural resources industry (Tarigan et al., 2017). The transformation of such an institution into a public institution in 2011—after ten years of being a private institution under the local government—was thought as part of the stretching of the region to improve its higher education infrastructure (Moeliodihardjo, Soemardi, Brodjonegoro, & Hatakenaka, 2012; Muttaqin, 2018). This study was a part of a more extensive study to investigate the development progress of polytechnics in the post-transformed era, especially in research performance. As mentioned earlier, research performance has become an essential issue for polytechnic institutions since the stipulation of Law No. 12 of 2012.

## **Research Methodology**

### **Instrument and Data Collection**

To collect primary data, we used three open-ended question surveys, i.e., **(Q1)** What expressions are appropriate to describe the research culture in your institution so far? **(Q2)** What are the factors that affect the productivity of research activities in your institution? and **(Q3)** What are the drivers and barriers to your research productivity?

Because of the limited face-to-face access during the COVID-19 pandemic, the primary data was gathered using an e-questionnaire. It was administered to the participants in a polytechnic object in the period from December 2020 to February 2021. Some secondary data on the research performance of a polytechnic object was also sought as supplementary data for analysis.

### **Participants**

## ***Drivers and Barriers to Conduct Research in Polytechnics***

Purposive sampling was used to select participant candidates from all lecturers in a polytechnic object, taking into account gender representation, year of experience as a lecturer, and field study between engineering and non-engineering. Fifteen candidates met the inclusion criteria as participants in this study were already willing to be recruited. In the report of the study, the real name was anonymized to maintain the confidentiality of participants.

### **Data analysis**

We analysed the three open-ended responses using content analysis, i.e., a technique of studying responses to open-ended questions by coding written words into categories and themes (Hsieh & Shannon, 2005). This technique has been utilised by several researchers, such as Jacob et al., (2014), Chambers & Chiang, (2012), and Gandasari & Dwidienawati, (2020), to extrapolate the meaning of written comments or open-ended responses. As described by Corbin & Strauss (2014), the first step of conceptualizing the qualitative data is coding, which refers to this process as labelling. The analysis was conducted in summative content analysis approach, so the codes are sought by interpreting the underlining context. It is, arguably, the most suitable approach as responses data were in short sentence formats (Hsieh & Shannon, 2005).

Some open-ended responses probably contained more than one code, so there were probably more codes than the number of respondents. The next step was categorizing, which involved organizing and grouping labels to reduce the number of concepts. In this step, codes were categorized to identify common elements among responses. The resulted categories were ranked to show the level of agreement among participants. The emerged categories were then loosely grouped into themes. The sentiment analysis of codes was also conducted to illustrate the sentimental expression of participants, particularly on open-ended responses of Q1: concerning the research culture within institution, and on open-ended responses of Q3: concerning the driving factors and barriers to conducting research.

To make valid conclusions in the content analysis process, the classification procedure must be reliable so that consistency is maintained. The reliability criteria in this study were adopted from the study of Chambers & Chiang (2012): (1) intra-rater reliability: how it was ensured that the same coder produced the same results over and over, and (2) inter-rater reliability: how it was ensured that the coding process on the same text would be coded in the same category by different people. In this study, the open-ended responses were coded twice by first co-author of article, in a two-week interval between the first and second coding. Intra-rater reliability scores were obtained through the percentage of match codes and categories to the total identification; it obtained an average score of 90%. While inter-rate reliability was obtained through the percentage of initial coder (first co-author) to the second coder (second co-author); it obtained a score of 86%.

## **Results**

The demographics of participants, as presented in Table 1, showed that the participants recruited in this study, relatively, had the representation of gender, years of experience as a lecturer, and field of study between engineering and non-engineering.

Table 1.  
The demographic of participants

Characteristic	N	(%)
Number of participants	15	100
Gender		
male	10	44.24
female	5	44.76
Year experiences as a lecture		
1- 5 years	6	37.45
6 – 10 years	5	34.04
> 10 years	4	28.51
Field of study		
Engineering	9	48.94
Non engineering	6	51.06

From the first open-ended question (Q1): “What expressions are appropriate to describe your institution's research culture so far?”, all participants responded to the said question, resulted in twenty-three codes, as presented in Table 2. All codes were categorized into eight common elements regarding research culture in a polytechnic object. Then, these categories were loosely grouped into five themes, i.e., research benefits and incentives (39.13%), human resource management policy (26.08%), research progress (21.74%), and research policy (13.04%).

Table 2.  
Q1: What expressions are appropriate to describe the research culture in your institution so far?

Ranked	Categories	Code counts	Percentage	Theme groups
1	Less motivation and goal of research activity	5	21.74	Research benefits and incentives
2	Developing progress	4	17.40	Research progress
3	Less institutional support and benefits	3	13.04	Research benefits and incentives
4	Less collaboration	3	13.04	Human resource management policy
5	Low research ability	3	13.04	Human resource management policy
6	Ineffective institutional research roadmap	3	13.04	Research policy
7	Adequate institutional support and benefits	1	4.34	Research benefits and incentives
8	Good motto	1	4.34	Research progress
		23	100	

The sentiment analysis of codes in these open-ended responses, as presented in Table 3, shows that there are six (26%) codes in positive sentiment expressed by four participants in viewing research culture within polytechnic object. While twelve participants expressed seventeen (74%) codes in negative sentiment.

### **Drivers and Barriers to Conduct Research in Polytechnics**

Table 3.

The sentiments analysis of codes in the open-ended responses of Q1.

<b>Negative sentiment / Codes (-)</b>	<b>frequency</b>	<b>Positive sentiment / Codes (+)</b>	<b>frequency</b>
Just complying mandatory workload	3	Developing	3
Need more funding	2	Having good motto	1
Roadmap is not effective	2	Well facilitated by institution	1
Individualistic	1	New lecturers are more productive	1
Fragmented	1		
Research is challenging activity	1		
The lectures are hampered by research	1		
Directionless	1		
Research as secondary activity	1		
Need improvement	1		
Need motivation	1		
Need added value	1		
Need collaboration	1		
	17 (74%)		6 (26%)

From the second open-ended question (Q2): “What are the factors that affect the productivity of research activities in your institution?”, as presented in Table 4, all responses resulted in thirty-five codes. All codes were categorized into eight common elements concerning the factors that affect the productivity of research in a polytechnic object based on participant’s perspective. These categories were loosely grouped into four themes, i.e., human resource management policy (34.29%), research policy (25.71%), research funding (20%), research benefits and incentives (14.28%), and specialized research leadership (5.71%).

Table 4.

Q2: What are the factors that affect the productivity of research activities in your institution?

<b>Ranked</b>	<b>Categories</b>	<b>Code counts</b>	<b>Percentage</b>	<b>Theme groups</b>
1	Policy and guidance	9	25.71	Research policy
2	Funding	7	20.00	Research funding
3	Personal capacity in research and publication	5	14.29	Human resource management policy
4	Workload	4	11.43	Human resource management policy
5	Motivation and goal of research activity	3	8.57	Research benefits and incentives
6	Scientific collaboration and academic atmosphere	3	8.57	Human resource management policy
7	Leadership	2	5.71	Specialized research leadership
8	Reward and incentive system	2	5.71	Research benefits and incentives
		35	100	

From the third open-ended question (Q3): “What are the drives and barriers to the productivity of your research?”, all responses resulted in thirty-one codes, as presented in Table 5. All the codes were categorized into eight common elements regarding research culture in a polytechnic object. These categories were loosely grouped into six themes, i.e., research funding (32.26%), human resource management policy (29.03%), research benefits

and incentives (19.35%), research policy (12.90%), and specialized research leadership (6.45%).

Table 5.

Q3: What are the drives and barriers to the productivity of your research?

Ranked	Categories	Code counts	Percentage	Theme groups
1	Funding	10	32.26	Research funding
2	Policy and guidance	4	12.90	Research policy
3	Workload	4	12.90	Human resource management policy
4	Career motivation	4	12.90	Research benefits and incentives
5	Personal capacity in research, grant competition, and publication	3	9.68	Human resource management policy
6	Leadership and management	2	6.45	Specialized research leadership
7	Reward and incentive	2	6.45	Research benefits and incentives
8	Collaboration	2	6.45	Human resource management policy
		31	100	

The sentiment analysis of codes in these open-ended responses, as presented in Table 6, shows that there are eleven (33.3%) codes identified as driving factors in conducting research, expressed by seven participants. While twenty-one (66.7%) codes were identified as barriers, expressed by twelve participants.

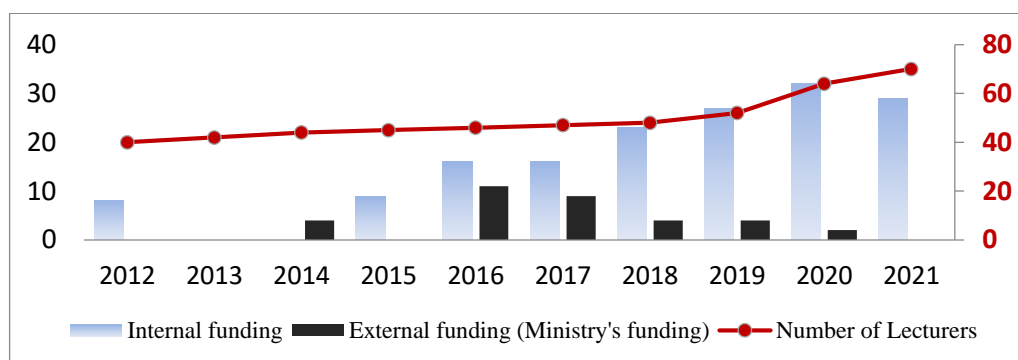
Table 6.

The sentiments analysis of codes in the open-ended responses of Q3.

Codes (-)/Barriers	frequency	Codes (+)/Driving factors	frequency
Limited Funding	7	Policy	2
Workload	5	Career advancement	2
Collaboration	2	Good response from community	1
Low research ability	1	Roadmap of research	1
Limited grant obtained	1	Adequate facility	1
Academic performance	1	Reward and incentive	1
Curriculum alignment	1	Leader support	1
Management and bureaucracy	1	Grant obtained	1
Publication capability	1		1
Policy	1		
21 (66.7%)		11 (33.3%)	

Figure 2 shows how the number of registered lecturers and how many researchers has grown over the last five years. One of the participants stated: “...Indeed, new lecturers have been more productive in carrying out research recently...” It indicates that the increasing number of researches was due to the new joined-lecturer who were likely more motivated toward research productivity, rather than caused by increased involvement of the existing lecturers.

## Drivers and Barriers to Conduct Research in Polytechnics



**Figure 2.** Number of Lecturers and Research Funding Attainment  
(Source: Center of research and community service of polytechnic object)

## Discussions

The findings are discussed under six emerging themes in this study, i.e., human resource management policy, research progress, research policy, research funding, research benefits and incentives, and specialized research leadership.

### Human Resource Management Policy

The theme of "human resource management policy" related to providing capacity-building programs concerning personal capacity for research and publication, normalizing teaching and administrative workloads, and fostering collaboration between lecturers within and across institutions. According to the findings, one of the major barriers for lecturers conducting research was an excessive teaching load. Normalizing the lecturers' workload within the institution by new lecturer recruitment or eliminating some courses is a rational option. A similar finding was also made by Q. Nguyen et al. (2016) where the teaching load that was too high makes research productivity decrease. Besides normalizing the teaching load, the possibility offered solution is to pursue the integration between research and teaching in lecturers' academic activities (Brew, 2010), such that these two mandatory works, i.e., education and research, are not much more dichotomized.

Collaboration, an essential factor in the productivity and quality of research activity (Porac et al., 2004), was considered lack by the participant. Bozeman & Corley (2004) pointed out that collaboration provides several benefits, including access to the sharing of expertise, facilities and equipment, funding, and getting prestige or visibility, pooling knowledge for overcoming the complex problem, also fun and pleasure in friendship. In this regard, a good way to get lecturers pursuing collaboration is to offer them a good reason to do so, such as an attractive incentive and reward. Another way is to facilitate academics to carry out academic mobility toward advanced university and industry. It can boost lecturers' creativity while also expanding their professional and social networks, knowledge improvement, cultural awareness, and prestige (Horta et al., 2020; Sage, 2020). This works for both academic-academic and academic-industry collaboration, with the goal of making research and capacity technology that help each other for mutual exchange of beneficial knowledge and resources.

Participants' expressions about how hard it is to get an external research grant are in line with another ability: publishing research. Thus, it is necessary to intervene with capacity-

building programs to enhance capability for winning grants and publication. As stated in the key findings of recommended practice in a developed country like the United States (Hanover research, 2014), institutions wishing to acquire research productivity must allocate significant faculty training and support resources. Likewise, Bland et al. (2005) asserted that continuing education and measurable capacity building program are needed to get acceleration in research productivity.

### **Research Progress**

Theme of “research progress” related to how progress development of research within polytechnic-object is seen and felt by participants. The finding shows that there has been a development infrastructure provided for research activities in the last five years, at least until 2020. The unestablished culture of research in polytechnics as a vocational college compared with academic colleges was the issue that many lectures were aware of. One of participant said *“The research atmosphere in vocational colleges is not as good as academic college...”* This condition was reasonable considering that prior to 2012, polytechnics did not much focus on research activities. Rather than academically oriented, polytechnics tended to focus on vocational education, emphasizing their efforts to produce work-ready graduates, until then the Law on Higher Education (Law No. 12/2012) was enacted.

As drawn on management theory, there were strong correlation between changes in beliefs, attitudes and values in bringing toward a change in the organizational culture, especially in some cases about an established culture of research (Pratt et al., 1999). In light of that, the decentralized management structure, as empirically practiced by such institutions, may enable the institution to direct its resources in the most efficient manner to achieve accelerated progress in change.

### **Research Policy**

Theme of “research policy” related to creating a conducive environment for research, and guiding research capacity toward measurable improvement. The findings revealed that the quality of policy in managing research was viewed as one of under-expectation performance by the participant. Negative sentiment regarding the consistency of the research roadmap was expressed by several lecturers. One of them said, “There is no assigned research related to priority issues. It impressed “up to you” or “without direction.” A participant who had worked for more than ten years stated, “My research theme is still not consistent in one theme. It tends to change every year depending on available inspiration...” Whereas, based on experience both in the context of developed (e.g., Uncles, (2000), and developing countries (e.g., N. D. Nguyen et al. (2021), without a doubt, it can be concluded that the quality of policies, particularly in guiding program building and capacity, has a positive effect on research productivity in a higher education institution. Thus, the institution should facilitate involvement and acceptance in the developing research culture, including strategic planning, by creating a supportive environment and conducive atmosphere for voicing ideas, including criticism of existing practices.

### **Research Funding**

Theme of “research funding” related to raising and managing funds for high-quality research and innovation. Insufficient funding was the most mentioned barrier to conducting research.

### ***Drivers and Barriers to Conduct Research in Polytechnics***

This insufficiency possibly is due to two things: the limited capacity of the institutional budget and the institutional policies that had not given high priority to research activities. Excessive workload and limited funding are two issues that have been frequently mentioned in several responses. Although they had been repeatedly conveyed by several scholars (e.g., Hidayat, 2008), they were still issues that had not been fully addressed by several Higher Education Institutions in Indonesia in fostering research productivity (Vina Oktaviana, 2020). Empirically, Álvarez-Bornstein & Bordons, (2021) revealed that an adequate funding strongly correlates with publication quality. He said that well-funded research is more capable of publishing in prestigious journals. Thus, better tailoring policy in budget provision should be implemented based on the capacity of institutional resources.

### **Research Benefits and Incentives**

The theme of “research benefits and incentives” related to giving value added by means of rewards and incentives based on research output or outcome. Motivation of participants to conduct research was still mostly to fulfilling the mandatory work (i.e., teaching, research, and community service). As empirically academic engagement in higher education institutions are crucial credit points in applying for academic promotion (Smith et al., 2014). Thus, there was an apparent need for tailoring more resources to improve lecturers' motivation to conduct research and for providing a strong commitment from the leader to enhance the reward system policy.

It is undeniable that financial benefits is an important element in one's activities for the sake of economic-pragmatic motives besides the idealism of the need for self-development (Lach & Schankerman, 2008; Zutlevics, 2016). It was found even in the context of developed country that the more considered incentives by academic faculties, the more increased publication motivated by financial incentive (Andersen & Pallesen, 2008). Meanwhile, in the context of a developing countries, there was more direct-impact where sufficient incentives had a significant effect on research productivity in higher education institution (Q. Nguyen et al., 2016). Thus, the commitment of top management to allocating a certain amount of additional funds for research and financial incentives in this study serves as a concrete policy that has more direct-impact.

### **Specialized Research Leadership**

The theme of “specialized research leadership” related to support and a powerful guidance of research activity from top leader within institution. The leadership issue was mentioned at least three times by participants in different sentences. One of the participants said, “Rather than demanding lecture to conduct research, commitment from the leadership in allocating more funding and organizing research capacity building programs for lecturers would be more impactful.” The policy of providing incentives was also considered as a part of the leadership's commitment implementation to improve the quality of research due to the budgetary power attached, outside the policy of increasing lecturers' capacity. This policy can indirectly increase a positive image for the leadership and address participant's skepticism over the quality of commitment and leadership in managing research.

In higher education institutions, transformational leadership, knowledge, and research are critical to innovation in education management and leadership (Howell et al., 2022). One of the tasks that must be completed by higher education leaders is the

**Ghozi, S., Kurniawan, F., Wibawa, A. P., & Hidayat, D.**

development of strategic research programs for institutions, which is best accomplished by utilizing the resources and creativity of existing lecturers and staff. Natural research groups should do their function with an autonomy and hold unimpeded meetings during strategic planning to share ideas while working on strategic plans for the next period. Advice from more senior scholars is required. As revealed in the previous study (such as: Bland et al., 2005; Nguyen et al., 2021), the said best practice leadership played a significant role in enhancing the research productivity of higher education institutions.

### **Conclusion**

This study was motivated by the desire to get information concerning the existing research culture, including the driving factors and barriers to conducting research within vocational higher education institutions: polytechnics, from the lecturer's perspective. The summative content analysis approach was used to analyze the open-ended responses in which the codes were sought and categorized into six themes: human resource management policy, research progress, research policy, research funding, research benefits and incentives, and specialized research leadership. The sentiment analysis of codes, which illustrates the expression of participants concerning the research culture, shows that the majority of expressions depicted a negative rating of research culture. The most common barriers experienced by participants to conducting research were limited funding and workload, while the most driving factors were policy and career advancement.

Two-fold suggestions are proposed in this study. First, institutions must be able to ensure the proportionality of the workload of all lecturers. Income generated from excess teaching workload can be diverted into financial incentives for research performance. However, it is necessary to identify a precise formula of how it can be done. Second, to improve the research culture, the tailoring of resources must be held effectively based on current motivations and abilities. If lecturers already have high motivation but low abilities, then the capacity-building program should be strengthened. On the other hand, if motivation is still low, it would be more beneficial to offer lecturers incentives and to develop collaboration both within the institution and within the wider academic community. The existing resources should be optimized through measurable programs for fostering research performance.

This study has several limitations. Since this study involved a small number of participants in a polytechnic object, it does not necessarily result in a suitable recommendation for all polytechnic institutions. Some findings can perhaps be used as starting points in future studies to catch up with the research performance of polytechnics. This study was carried out in a qualitative method where the findings were subjectively interpreted by the authors and were influenced by their capacity to generate appropriate judgments. In this respect, all of the authors have had first-hand experience with both research activities and resource management within the research organization. The quantitative research can be carried out to provide objective interpretation and to make more generalized results, guiding polytechnics toward effective policy in their catching up.

## ***Drivers and Barriers to Conduct Research in Polytechnics***

### **Declaration of Conflicting Interests**

Authors state that there is no conflict of interest.

### **Funding**

This study received no specific funding from public, commercial, or not-for-profit funding agencies.

### **Human Participants**

The authors confirm that research involving human participants, human material or personal data complies with all legal and ethical requirements and other applicable guidelines.

## **References**

- Álvarez-Bornstein, B., & Bordons, M. (2021). Is funding related to higher research impact? Exploring its relationship and the mediating role of collaboration in several disciplines. *Journal of Informetrics*, 15(1), 101102. <https://doi.org/10.1016/j.joi.2020.101102>
- Andersen, L. B., & Pallesen, T. (2008). "Not Just for the Money?" How Financial Incentives Affect the Number of Publications at Danish Research Institutions. *International Public Management Journal*, 11(1), 28-47. <https://doi.org/10.1080/10967490801887889>
- Biscaia, R., Melo, A. I., Machado, I., Figueiredo, H., Rosa, M. J., & Rocha, P. (2020). Performance indicators for research and cultural creation activities in polytechnic higher education institutions: a consensus building approach. *Tertiary Education and Management*, 26(3), 281-294. <https://doi.org/10.1007/s11233-019-09035-y>
- Bland, C. J., Center, B. A., Finstad, D. A., Risbey, K. R., & Staples, J. G. (2005). A Theoretical, Practical, Predictive Model of Faculty and Department Research Productivity. *Academic Medicine*, 80(3), 225-237. [https://journals.lww.com/academicmedicine/Fulltext/2005/03000/A\\_Theoretical,\\_Practical,\\_Predictive\\_Model\\_of.6.aspx](https://journals.lww.com/academicmedicine/Fulltext/2005/03000/A_Theoretical,_Practical,_Predictive_Model_of.6.aspx)
- Bozeman, B., & Corley, E. (2004). Scientists' collaboration strategies: implications for scientific and technical human capital. *Research Policy*, 33(4), 599-616. <https://doi.org/10.1016/j.respol.2004.01.008>
- Brew, A. (2010). Imperatives and challenges in integrating teaching and research. *Higher Education Research & Development*, 29(2), 139-150. <https://doi.org/10.1080/07294360903552451>
- Bruce Ferguson, P. (1999). *Developing a research culture in a polytechnic: An action research case study: Vol. Doctor of [The University of Waikato]*. <https://hdl.handle.net/10289/13132>
- Chambers, T., & Chiang, C.-H. (2012). Understanding undergraduate students' experience: a content analysis using NSSE open-ended comments as an example. *Quality & Quantity*, 46(4), 1113-1123. <https://doi.org/10.1007/s11135-011-9549-3>
- Corbin, J., & Strauss, A. (2014). *Basics of Qualitative Research: Techniques and Procedures for Developing Grounded Theory 4rd Edition*. SAGE Publications, Inc.
- Gandasari, D., & Dwidienawati, D. (2020). Content analysis of social and economic issues in

**Ghozi, S., Kurniawan, F., Wibawa, A. P., & Hidayat, D.**

- Indonesia during the COVID-19 pandemic. *Heliyon*, 6(11), e05599. <https://doi.org/10.1016/j.heliyon.2020.e05599>
- Hanover research. (2014). *Building a culture of research: Recommended practices*. <https://www.hanoverresearch.com/media/Building-a-Culture-of-Research-Recommended-Practices.pdf>
- Henry, C., Md Ghani, N. A., Hamid, U. M. A., & Bakar, A. N. (2020). Factors contributing towards research productivity in higher education. *International Journal of Evaluation and Research in Education*, 9(1), 203-211. <https://doi.org/10.11591/ijere.v9i1.20420>
- Hidayat, D. (2008). Manajemen litbang di perguruan tinggi: upaya mewujudkan research university. *Jurnal Ilmu Administrasi: Media Pengembangan Ilmu Dan Praktek Administrasi*, 5(2), 161-173.
- Horta, H., Jung, J., & Santos, J. M. (2020). Mobility and research performance of academics in city-based higher education systems. *Higher Education Policy*, 33(3), 437-458. <https://doi.org/10.1057/s41307-019-00173-x>
- Howell, J. L., Bullington, K. E., Gregory, D. E., Williams, M. R., & Nuckols, W. L. (2022). Transformational leadership in higher education programs. *Journal of Higher Education Policy and Leadership Studies*, 3(1), 51-66. <https://doi.org/10.52547/johepal.3.1.51>
- Hsieh, H.-F., & Shannon, S. E. (2005). Three approaches to qualitative content analysis. *Qualitative Health Research*, 15(9), 1277-1288. <https://doi.org/10.1177/1049732305276687>
- Jacob, E. R., McKenna, L., & D'Amore, A. (2014). Senior nurse role expectations of graduate registered and enrolled nurses in Australia: Content analysis of open-ended survey questions. *Contemporary Nurse*, 48(2), 212-218. <https://doi.org/10.1080/10376178.2014.11081943>
- Kyvik, S., & Lepori, B. (2010). Research in higher education institutions outside the university sector. In S. Kyvik & B. Lepori (Eds.), *The Research Mission of Higher Education Institutions outside the University Sector: Striving for Differentiation* (pp. 3-21). Springer Netherlands. [https://doi.org/10.1007/978-1-4020-9244-2\\_1](https://doi.org/10.1007/978-1-4020-9244-2_1)
- Lach, S., & Schankerman, M. (2008). Incentives and invention in universities. *The RAND Journal of Economics*, 39(2), 403-433. <https://doi.org/10.1111/j.0741-6261.2008.00020.x>
- Lasambouw, Carolina M, Sutjiredjeki, E., & Nuryati, N. (2016). New Paradigm of Research Management in Higher Education: The Case of Politeknik Negeri Bandung. *6th International Conference on Educational, Management, Administration and Leadership (ICEMAL2016)*, 14, 145-149. <https://doi.org/10.2991/icemal-16.2016.30>
- Lasambouw, Carolina Magdalena, Sutjiredjeki, E., & Nuryati, N. (2020). Overcoming the challenges of commercializing research's products: A qualitative research on the experience of higher education in Indonesia. *SOSHUM : Jurnal Sosial Dan Humaniora*, 10(3), 244-260. <https://doi.org/10.31940/soshum.v10i3.2050>
- Mintrom, M. (2008). Managing the research function of the university: pressures and dilemmas. *Journal of Higher Education Policy and Management*, 30(3), 231-244. <https://doi.org/10.1080/13600800802155028>
- Moeliodihardjo, B. Y., Soemardi, B. W., Brodjonegoro, S. S., & Hatakenaka, S. (2012). University, industry, and government partnership: Its present and future challenges in Indonesia. *Procedia - Social and Behavioral Sciences*, 52, 307-316. <https://doi.org/10.1016/j.sbspro.2012.09.468>
- Mohd Affandi, H., Amiruddin, M. H., Hassan, C. Y., & Zainudin, F. L. (2015). Knowledge, attitude and awareness towards research practice among Malaysian premier polytechnics academics. *Journal of Technical Education and Training (JTET)*, 7(2), 1-11.
- Muttaqin, T. (2018). Determinants of unequal access to and quality of education in Indonesia. *The Indonesian Journal of Development Planning*, 1(1), 1-23.

## **Drivers and Barriers to Conduct Research in Polytechnics**

- <https://doi.org/10.36574/jpp.v2i1.27>
- Nguyen, N. D., Nguyen, T. D., & Dao, K. T. (2021). Effects of institutional policies and characteristics on research productivity at Vietnam science and technology universities. *Heliyon*, 7(1), e06024. <https://doi.org/10.1016/j.heliyon.2021.e06024>
- Nguyen, Q., Klopper, C., & Smith, C. (2016). Affordances, barriers, and motivations: engagement in research activity by academics at the research-oriented university in Vietnam. *Open Review of Educational Research*, 3(1), 68-84. <https://doi.org/10.1080/23265507.2016.1170627>
- Olo, D., Correia, L., & Rego, C. (2021). Higher education institutions and development: Missions, models, and challenges. *Journal of Social Studies Education Research*, 12(2), 1-25. <https://www.jsser.org/index.php/jsser/article/view/392>
- Pongoh, T., Budi, H. S., & Saragih, B. R. (2021). Rethinking legal status of polytechnic in the law of education system. *Global Legal Review*, 1(2), 105-124. <http://dx.doi.org/10.19166/glr.v1i2.4037>
- Porac, J. F., Wade, J. B., Fischer, H. M., Brown, J., Kanfer, A., & Bowker, G. (2004). Human capital heterogeneity, collaborative relationships, and publication patterns in a multidisciplinary scientific alliance: a comparative case study of two scientific teams. *Research Policy*, 33(4), 661-678. <https://doi.org/10.1016/j.respol.2004.01.007>
- Porter, S. R., & Toutkoushian, R. K. (2006). Institutional research productivity and the connection to average student quality and overall reputation. *Economics of Education Review*, 25(6), 605-617. <https://doi.org/10.1016/j.econedurev.2005.06.003>
- Pratt, M., Margaritis, D., & Coy, D. (1999). Developing a research culture in a university faculty. *Journal of Higher Education Policy and Management*, 21(1), 43-55. <https://doi.org/10.1080/1360080990210104>
- Quimbo, M. A. T., & Sulabo, E. C. (2014). Research productivity and its policy implications in higher education institutions. *Studies in Higher Education*, 39(10), 1955-1971. <https://doi.org/10.1080/03075079.2013.818639>
- Ramesh Babu, A., & Singh, Y. P. (1998). Determinants of research productivity. *Scientometrics*, 43(3), 309-329. <https://doi.org/10.1007/BF02457402>
- Ryazanova, O., & Jaskiene, J. (2022). Managing individual research productivity in academic organizations: A review of the evidence and a path forward. *Research Policy*, 51(2), 104448. <https://doi.org/10.1016/j.respol.2021.104448>
- Sage, R. (2020). The Role of higher education in developing policy and practice for the development of the new industrial age. *Journal of Higher Education Policy and Leadership Studies*, 1(1), 64-76. <https://doi.org/10.29252/johepal.1.1.64>
- Sahibzada, U. F., Jianfeng, C., Latif, K. F., Shafait, Z., & Sahibzada, H. F. (2022). Interpreting the impact of knowledge management processes on organizational performance in Chinese higher education: mediating role of knowledge worker productivity. *Studies in Higher Education*, 47(4), 713-730. <https://doi.org/10.1080/03075079.2020.1793930>
- Serpa, S., & Sá, M. J. (2022). Trust in higher education management and organizational culture. *Journal of Educational and Social Research*, 12(1 SE-Articles), 8. <https://doi.org/10.36941/jesr-2022-0002>
- Shahzad, F., Luqman, R. A., Khan, A. R., & Shabbir, L. (2012). Impact of organizational culture on organizational performance: An overview. *Interdisciplinary Journal of Contemporary Research in Business*, 3, 975-985.
- Smith, K. M., Else, F., & Crookes, P. A. (2014). Engagement and academic promotion: A review of the literature. *Higher Education Research & Development*, 33(4), 836-847. <https://doi.org/10.1080/07294360.2013.863849>
- Sutjiredjeki, E., Priyatiningih, K., & Yuningsih, N. (2011). Managing Research and Development. *Proceedings of ICVET 2011, July*, 201-204.

**Ghozi, S., Kurniawan, F., Wibawa, A. P., & Hidayat, D.**

- Tanjung, S. (2022). Managing sustainable performance and governance in higher education institutions: A dynamic performance management approach. *Journal of Higher Education Policy and Management*, 1-3. <https://doi.org/10.1080/1360080X.2022.2098555>
- Tarigan, A. K. M., Samsura, D. A. A., Sagala, S., & Wibardana, R. (2017). Balikpapan: Urban planning and development in anticipation of the post-oil industry era. *Cities*, 60, 246-259. <https://doi.org/10.1016/j.cities.2016.09.012>
- Triyono, M. B., & Mateeke Moses, K. (2019). Technical and vocational education and training and training in Indonesia. In B. Bai & Paryono (Eds.), *Vocational Education and Training in ASEAN Member States: Current Status and Future Development* (pp. 45-79). Springer Singapore. [https://doi.org/10.1007/978-981-13-6617-8\\_3](https://doi.org/10.1007/978-981-13-6617-8_3)
- Uncles, M. (2000). What can be done to enhance the research productivity of junior staff? *Australasian Marketing Journal (AMJ)*, 8(2), 73-79. [https://doi.org/10.1016/S1441-3582\(00\)70194-7](https://doi.org/10.1016/S1441-3582(00)70194-7)
- Vina Oktaviana. (2020, January 27). Pengembangan Riset dan SDM Jadi Tantangan di Masa Depan (Research and HR Development Becomes Future Challenges). *Http://Kompas.Com*, 14. <https://www.kompas.id/baca/nusantara/2020/01/27/pengembangan-riiset-dan-sdm-jadi-tantangan>
- Warta Kota. (2013, September 23). *Dosen Politeknik Berharap Bisa Jadi Guru Besar dan Profesor (Polytechnic Lecturer Hopes to be a Professor)*. *Wartakotalive.Com*. <https://wartakota.tribunnews.com/2013/09/23/dosen-politeknik-berharap-jadi-guru-besar-dan-profesor>
- Zutlevics, T. L. (2016). Could providing financial incentives to research participants be ultimately self-defeating? *Research Ethics*, 12(3), 137-148. <https://doi.org/10.1177/1747016115626756>

## ***Drivers and Barriers to Conduct Research in Polytechnics***

---

**Dr. (Cand.) Saiful Ghozi** is an Assistant Professor in the Accountancy Department of Balikpapan State Polytechnic, Indonesia. He had eight years of teaching and managerial experience in primary and secondary education institutions, and ten years of teaching experience and managerial in vocational higher education institutions. He had served as the head of the Center for Research and Community Service at Balikpapan State Polytechnic in Balikpapan, Indonesia, from 2016 to 2020. He is currently enrolled in a doctoral program at the Faculty of Administrative Science, Brawijaya University, Indonesia. His research interests include service quality management, educational marketing, and consumer behavior.

**Ms. Fitriyani Kurniawan** is a faculty member at the Center for Learning Development and Education Quality Assurance, Balikpapan State Polytechnic, Indonesia. She had received master degree in Higher Education Management from Gadjahmada University, Indonesia. She had a responsibility in the developing a higher education quality assurance system at Balikpapan State Polytechnic.

**Dr. Aji Prasetya Wibawa** is an Associate Professor in Department of Electrical Engineering at State University of Malang (UM), Indonesia. He served as the head of the Department of Electrical Engineering at Universitas Negeri Malang (UM), . He had received his PhD from the University of South Australia in 2014. His research interest is artificial intelligence application in various sectors, including the sociocultural aspect. He manages two international journal, called *Knowledge Engineering and Data Science* and *Bulletin of Social Informatics, Theory and Application*.

**Dr. Dudi Hidayat** is the head of Center for Science and Technology Development Studies, in The National Research and Innovation Agency (*BRIN*), Jakarta, Indonesia. He had received master degree in University of Sussex Brighton, Unite Kingdom in 1999, and received PhD from Univesity of Indonesia in 2019. As a science, technology and innovation (STI) policy researcher, he actively participates in a number of STI Workshops in a number of ASEAN countries: Thailand, the Philippines, Malaysia and Myanmar. He has also participated in various STI Policy forums in South Korea, Canada and France.



This is an open access article distributed under the terms of the [Creative Commons Attribution-NonCommercial 4.0 International](https://creativecommons.org/licenses/by-nc/4.0/) (CC BY-NC 4.0) which allows reusers to distribute, remix, adapt, and build upon the material in any medium or format for non-commercial purposes only, and only so long as attribution is given to the creator.